

Primary Residence 1-2 Units						
Transaction	Max Loan AMT	LTV / CVLTV <sup>1</sup>	FICO	Max Cash Out	Max DTI	Reserves
	\$1,000,000	80/80	720		41%	12
Purchase & Rate/Term	\$2,000,000	75/75	720		39%	18
Purchase & Rate/Term	\$3,000,000	70/70	760	N/A	39%	24
	\$5,000,000	75/75	760		39%	36
Cash-Out Refinance	\$1,000,000	70/70	740	\$350,000	/110/	24
Cash-Out Reiliance	\$1,500,000	65/65	740	\$350,000	41%	
	Prima	ry Residence	e 3-4 U	Inits		
Transaction	Max Loan AMT	LTV / CVLTV <sup>1</sup>	FICO	Max Cash Out	Max DTI	Reserves
Purchase & Rate/Term	\$2,000,000	70/70	720	N/A	41%	18
Purchase & Rate/Term	\$3,000,000	65/65	760	IN/A	39%	36
Cook Out Definence						
Cash-Out Refinance			Not Per	mittea		
Second Home 1-Unit						
Turneration						
Transaction	Max Loan AMT	LTV / CVLTV <sup>1</sup>	FICO	Max Cash Out	Max DTI	Reserves
Purchase & Rate/Term	\$1,500,000	70/70	740	N/A	41%	18
Cash-Out Refinance	Not Permitted					

1. **NOTE:** Properties located in a depreciating market or the appraisal indicates that value is declining, are subject to the Depreciating Market Policy as found in the overlay section.

<b>Product Codes</b>	Description
3000-03	30 Year Fixed Sage A Series Jumbo
3300-03	15 Year Fixed Sage A Series Jumbo
3700-03	5/6 ARM SOFR Sage A Series Jumbo
3800-03	7/6 ARM SOFR Sage A Series Jumbo
3900-03	10/6 ARM SOFR Sage A Series Jumbo

#### Continued

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



Overlays	
Depreciating Market Policy	When the subject property is located in a depreciating market, the maximum LTV/CLTV/HCLTV is reduced by 5%  Depreciating Markets policy applies when either:  • the subject property is located in a depreciating market, as shown on the Depreciating Markets List OR  • if the appraiser/appraisal indicates that the property value is "declining".  See Depreciating Markets Exhibit 1, here.
PUD	Planned Unit Developments are only allowed on 1 unit properties

	Highlights Highlights
Lock Policy	<ul> <li>MAX 30 day extensions. Contact lock desk for pricing.</li> <li>Loan must be approved before locking.</li> </ul>
Borrower Residency Status	Citizen or Perm Resident only (Green Card)
Non-occupant co- borrower	Not allowed
Continuity of Obligation	<ul> <li>At least one borrower on the refinance mortgage was a borrower on the mortgage being refinanced. Ask for details.</li> </ul>
NON-ARMS Length	NOT ALLOWED  • Family sale; property in an estate; employee/Employer; renter/landlord or flip transaction

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



	A full appraisal is required. Recertification of value required after 90 days.					
	If the loan amount is > \$2.0MM, 2 appraisals are required.					
Appraisal	<ul> <li>CDA (Desk Review) required – regardless of loan amount.</li> <li>Ordering both reports from the same company, vendor, or agent is expressly forbidden. Appraisal orders must be from 2 different AMC's if two appraisals are required.</li> <li>If two appraisals are required the lesser of the two values should be used to underwrite the transaction and determine LTV/CLTV/HCLTV, unless investor reviews both and determines the higher value is more accurate.</li> <li>Depreciating Markets policy applies. See overlay section.</li> </ul>					
Underwriting	<ul> <li>Non-Delegated</li> <li>Full documentation – only</li> <li>Wage earners</li> <li>Self Employed</li> <li>Manual Underwriting – only</li> </ul>					
Mortgage	No PMI required					
Insurance	Minimum loan amount is \$1 over the access and amount is \$1.					
	<ul> <li>Minimum loan amount is \$1 over the agency conforming loan size as dictated by FHFA.</li> </ul>					
	·					
Minimum Loan	FHFA 2023 Conforming Limits					
Amount	1 Unit 2 Units 3 Units 4 Units \$726,200 \$929,850 \$1,123,900 \$1,396,800					
	\$1.25/255 \$2.5/255 \$2.7/25/355 \$2.7/25/355					
Debt to Income (DTI) Ratio	Maximum 39% - 41% DTI; See matrix above.					
Multiple Financed Properties	Max 4 financed.					
Previously Listed Properties	<ul> <li>Listed within the most recent 180 days</li> <li>Rate and Term Only</li> </ul>					

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



•	4506C - 2 v	rs 1040s on all	transactions
---	-------------	-----------------	--------------

- If income >20% from past 1040 to current paystub UW must do in-depth review
- Extended absences Extended = 6 months. Borrower must be employed for 6 months to use income.
- Co-borrower is self-employed Personal tax returns are required.
  - Looking for meaningful business loss.
- Bonus/Overtime/Commission Must have two-year history NO Exceptions
- Gap of employment >30 days need LOE
- Interested party employer Requires 2yr tax returns
- Family employer Requires 2 yr tax returns
- Tax returns included in file Nothing is ignored.
- Rental Income if there is a history of receiving rental income; 2yrs tax returns with income averaged.
- Partial or NO rental history on tax return:
  - If property was acquired during the most recent tax filing: confirm purchase date with CD or other documentation and Schedule E must confirm a partial year of rental income and expenses. Annualize income.
  - If property was acquired after the tax filing year: Current and fully executed lease agreement with minimum term of one year. Use 75% of the lease gross amount.
- Alimony Must provide 12 months receipts.
- Retirement distribution Must provide 2 months receipts.
- Restricted Stock Units Available for use as income.
- Non-Taxable Income sources Must use previous year's tax rate to determine "gross up" percentage – not always 125%

Income

Continued

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



Reserves	Reserves are considered to be the amount of post-close liquid assets a borrower has remaining after the down payment and closing costs have been deducted. One month's reserve is equal to the monthly PITIA payment.  Multiple Properties:  If a borrower has multiple properties, the following reserve requirement must be satisfied for all of the borrower's Mortgage Loans:  In addition to the reserve requirements specified in the LTV Matrices and Program fact sheets for the subject property, 2 months PITIA is required on each additional residential property with a lien (i.e., primary residence, second home, and investment property).  Reserve types:  Cash-out amount to be received at closing may not be used to satisfy reserve requirements.  Reserves must be cash or marketable securities.  Retirement assets can be used if it meets Fannie Mae guidelines.  Note: Large Deposits > 25% of monthly income, must be sourced.		
Assets	<ul> <li>Gift Funds:         <ul> <li>Allowed on Primary residence ONLY</li> <li>2<sup>nd</sup> Homes not allowed</li> <li>If funds received prior to closing:                 <ul> <li>Need bank statements from both donor and borrower OR cancelled gift check OR copy of withdrawal slip and borrower deposit slip.</li> <li>If funds received at closing:</li></ul></li></ul></li></ul>		
Cryptocurrency	Use of Cryptocurrency:  Income paid in cryptocurrency cannot be used to qualify for the mortgage.  Assets / Reserves – may not be in the form of cryptocurrency.  Cryptocurrency must be converted to U.S. dollars if it will be needed for the mortgage transaction.		

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



	The borrower must have an established credit history.		
Minimum Credit Requirements	<ul> <li>Credit history of all borrowers on the transaction needs to consist of a minimum 4 tradelines (installment, revolving accounts, mortgages, etc), one of which is open and has minimum of 24 months history, the other 3 may be open or closed, however, must be rated for at least 12 months.</li> <li>If there are less than 4 tradelines, or the tradelines do not meet the required payment history requirements as outlined or if there is no credit, there is insufficient data to determine credit behavior – even if the report includes a credit score.</li> </ul>		
	Note: Non-traditional credit history is not permitted.		
	<ul> <li>Misc:         <ul> <li>Extenuating Circumstance – Not allowed to lower the timeline require for significant credit events.</li> <li>Forbearance – Under restructured loans – if the loan terms were altered/modified then 24 months from the restructure AND 0x30 in the past 24 months history.</li> <li>Multiple Bankruptcies – OK – 5 years must have elapsed from the most recent dismissal or discharge.</li> </ul> </li> </ul>		
Liabilities	<ul> <li>Payment of Alimony – Always considered a debt</li> <li>Payoff of debts to qualify – Not allowed for revolving debts</li> <li>Cosigned debts – Payment can be omitted from DTI with 12 months payment history if borrower is co-signer but NOT primary on the debt.</li> <li>Departing residence – Must have 2-year landlord history. Need appraisal to prove 25% equity.</li> </ul>		

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



For all student loans, the monthly payment should be calculated using the payment amount provided on the credit report unless 10 months or fewer payments remain. See Installment Debt section for requirements when not including the payment in the debt to income ratios, if 10 months or fewer payments remain.

For deferred student loans the payment amount that will be required once the deferment or forbearance period has ended must be included as part of the borrower's recurring monthly obligations.

#### **Student Loans**

If the credit report does not reflect a payment, the following may be used to qualify the borrower:

- The monthly payment reflected on the student loan documentation (i.e., a copy of the installment loan agreement or the most recent student loan statement); or
- 1% of the outstanding balance, as reported on the credit report.

Note: Customer provided documentation (i.e., most recent student loan statement) may be used to support a different monthly payment amount than what's reflected on the credit report. A credit report supplement may be used to resolve further discrepancies.

Current principal residence is pending sale or up for sale but the transaction will not be closed (with title transfer to a new owner) prior to the new transaction (evidence that property is up for sale or pending sale is required):

The following reserve requirements must be met for all loans:

- If the borrower can qualify with both properties in DTI, count both payments plus two months PITIA reserves for the departure property.
- If there is an accepted contract, a minimum of 6 months PITIA reserves on the departure property in addition to the reserves required for the transaction is required and payment on the departure property does not have to be included in the DTI.
- If there is no contract on the departure property, a minimum of 24 months PITIA reserves for the departure property in addition to the reserves required for the transaction is required and the payment on the departure property does not have to be included in the DTI.

# Departure Property

#### The current principal residence is being converted to a second home:

- The PITIA for the current and proposed mortgage payments must be used to qualify the borrower for the new mortgage loan; and
- Minimum of 6 months of PITIA reserves are required for the departure property in addition to the reserves required for the transaction.

#### The current principal residence is being converted to an Investment Property:

• If the borrower qualifies with the PITIA for the departing property and the PITIA for the new proposed mortgage payment, the borrower must have six months PITIA reserves for the departure property in addition to

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



	the reserves required for the transaction.				
	<ul> <li>To determine if rental income may be used to qualify, equity must be documented with one of the following:</li> </ul>				
	_				
	A current appraisal (2055 or better), minus any liens. The				
	<ul> <li>appraisal may not be dated more than 180 days prior to the note date; or</li> <li>By comparing the original sales price of the departure property to the current unpaid principal balance.</li> <li>If 25% or more equity is in the departure property: 75% of the</li> </ul>				
	rental income can be used to calculate rental income, the				
	following must be obtained:				
	<ul> <li>A copy of the fully executed lease agreement; and</li> </ul>				
	<ul> <li>Twelve months of PITIA for the departure property is</li> </ul>				
	required in addition to the reserves required for the				
	transaction, and				
	<ul> <li>if the borrower does not have a 2 year history of</li> </ul>				
	managing an investment property a minimum 760 FICO				
	is required  If less than 25% equity in the departure property: rental income may not be used to qualify:  Both the current and the proposed mortgage payments				
	must be used to qualify the borrower for the new				
	transaction; and				
	o 6 months of PITIA for the departure property in addition				
	to the reserves required for the transaction.				
	Subject property is a Primary Residence:				
	For loans secured by primary residences, borrowers may not own or be				
	obligated on a combined total of more than 5 financed residential				
	properties, including the subject property. (Refer to the table below to				
	determine if "other properties owned" should be included in limitation.)				
Maximum # of	Cubinat was autoin a Consul House				
properties	Subject property is a Second Home:				
	<ul> <li>If the subject property is a second home, typically each borrower individually and all borrowers collectively may not own or be obligated on a</li> </ul>				
	combined total of more than 4 financed residential properties (including the				
	subject property) at the time of application (applies to either a single lende				
	or several different lenders, including Investor).				

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



Occupancy	<ul> <li>Owner Occupied – Allowed</li> <li>Children can provide housing for parents unable to work or does not have sufficient income to qualify for a mortgage on their own. The child is considered the owner occupant.</li> <li>2<sup>nd</sup> Homes – Allowed</li> <li>1 unit property only. Suitable for year-round occupancy. No specific milage requirements but needs to make sense.</li> <li>Non-Owner Occupied / Investment – NOT ALLOWED</li> </ul>
Ineligible Properties, Transactions & Scenarios	<ul> <li>Properties with unpermitted additions – Not Allowed</li> <li>Non-eligible Fannie Mae condos (includes condohotels)</li> <li>Assisted living projects</li> <li>Deed restriction properties – Even if age restrictions</li> <li>Multiple parcels</li> <li>Manufactured Homes</li> <li>Cantilever construction</li> <li>Cooperatives (Co-ops)</li> <li>House boats</li> <li>Leaseholds</li> <li>Mixed used</li> <li>Agricultural properties</li> <li>Properties consisting of 20 or more acres.</li> <li>Non-Arm's Length Transactions</li> <li>Non-occupant Co-borrowers</li> <li>Non-resident Applicants</li> <li>Non-Warrantable Condo Projects</li> <li>Condominium and/or projects with "Pending Litigation"</li> <li>Work completion escrow</li> <li>Higher Priced Mortgage Loans</li> <li>All Deed Restricted Properties, including Age Only</li> <li>Industrial, Commercial or Agricultural Zoned Properties</li> </ul>
Condominium Restrictions	<ul> <li>Fannie Mae warrantable condominiums - only</li> <li>Minimum 400 sq ft.</li> <li>Full review of all condo documentation</li> <li>Non-Warrantable Condo Projects – Not Allowed</li> <li>Condominium and/or projects with "Pending Litigation" – Not Allowed</li> </ul>
State Restrictions	<ul> <li>Texas</li> <li>cash out – Not Allowed</li> <li>Section 50(a)(6) – Not Allowed</li> <li>Section 50(a)(2) – Not allowed</li> </ul>

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.



Rate/Term Refinance – Limited Cash Out	<ul> <li>Cash back to the borrower may not exceed 1% of the principal amount of the new mortgage or \$5,000 whichever is less, as noted on the Closing Disclosure.</li> <li>Cash back on the Closing Disclosure may only exceed this amount by the amount that was paid outside of closing by the borrower, or due to refunds that may be required in accordance with federal laws or regulations as documented in the loan file</li> <li>The settlement statement clearly identifies the refund, and</li> <li>The loan file includes documentation to support the amount and reason for the refund.</li> <li>If paying off a purchase money 2nd you need 12 months seasoning to be considered rate and term. Max 1% or \$1,000 whichever is less.</li> </ul>
	<ul> <li>Use current appraised value.</li> <li>If paying off a non-purchase money 2nd, you must have 12 months seasoning and no more than \$2000 withdrawals in that 12-month period.</li> <li>The transaction is not eligible as R/T if borrower completed cash out 30 days or less.</li> <li>Delinquent property taxes must be less than 60 days delinquent.</li> </ul>
Continuity of Obligation	<ul> <li>When an existing Mortgage on the subject property will be satisfied as a result of a refinance transaction (rate/term and cash out), one of the following requirements must be met:         <ul> <li>At least one Borrower on the refinance mortgage was a Borrower on the mortgage being refinanced; or</li> <li>At least one Borrower on the refinance Mortgage held title to and resided in the mortgaged premises as a primary residence for the most recent 12- month period and the mortgage file contains documentation evidencing that the borrower, either:</li></ul></li></ul>
	<b>Note:</b> Continuity of Obligation requirements do not apply when there is no existing mortgage on the subject property.
Cash-Out Refinance	<ul> <li>Cash-out is limited to the maximum amounts stated in the Matrix above.</li> <li>NOTE: This includes the payoff of consumer debt and certain subordinate debt and is not limited to "cash-in-hand". Applies to all product-types, occupancies and property types.</li> <li>Use current value.</li> </ul>
Delayed Financing	<ul> <li>Delayed Financing – NOT ALLOWED</li> </ul>

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.

**10** | Revised: 10/19/2023



# Existing subordinate financing refers to a secondary lien against the subject property that will not be paid off with the refinance transaction. The secondary lien must be included in the DTI and LTV, CLTV, and HCLTV calculations. Obtain: Note to verify the terms of the secondary financing. Subordination agreement (to be recorded at closing). Modification agreement, if applicable (to be recorded at closing). New subordinate financing refers to a new secondary lien that is closing simultaneously with a new first mortgage. The subordinate lien must be recorded in second position. The secondary lien must be included in the DTI and LTV, CLTV, and HCLTV calculations.

	Note: New Su	Note: New Subordinate Financing not allowed on refinance transactions.			
	Obtain: Note to verify the terms of the secondary financing.				
Fixed Rate	• 15 yea	ar fixed – fully amortizin	g		
Loan Terms	• 30 yea	ar fixed – fully amortizin	g 5		
First Time	• Permi	tted on owner-occupied	l residence only		
Home Buyer					
	Gifts of equity	Gift funds – Allowed after borrower meets minimum borrower contribution of 10%.  Gifts of equity – Not Allowed  Note: Minimum borrower contribution 10%  LTV / CLTV   Minimum Borrower Contribution			
Minimum Borrower	70% or less	Primary Residence	The borrower must make a 5% minimum contribution from his or her own funds.		
Contribution	Greater than 70%	Primary Residence	The borrower must make a 10% minimum contribution from his or her own funds.		
	All LTV's	Second Home	Borrower must make full down payment. Gift funds are not permitted.		

Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.

**11** | Revised: 10/19/2023



Mortgage Professional Use ONLY. Not for Consumer distribution. Overlays subject to change without notice and may not address product specifics. Items not covered will default to appropriate agency guidelines subject to Credit Risk Review and/or approval.

**12** | Revised: 10/19/2023