

Primary Residence 1-2 Units						
Transaction	Max Loan AMT	LTV / CVLTV ¹	FICO	Max Cash Out	Max DTI	Reserves
	\$1,000,000	80/80	720		41%	12
Durchaca & Data/Torm	\$2,000,000	75/75	720		39%	18
Purchase & Rate/Term	\$3,000,000	70/70	760	N/A	200/	24
	\$5,000,000	75/75	760		39%	36
Cash-Out Refinance	\$1,000,000	70/70	740	\$350,000	41%	24
Cash-Out Refinance	\$1,500,000	65/65	740	\$350,000	41%	24
	Prima	ry Residence	2 3-4 U	Inits		
Transaction	Max Loan AMT	LTV / CVLTV ¹	FICO	Max Cash Out	Max DTI	Reserves
	¢2.000.000	70/70				
Durchasa & Data/Tarm	\$2,000,000	70/70	720	NI/A	41%	18
Purchase & Rate/Term	\$2,000,000	65/65	720 760	N/A	41% 39%	18 36
			760	-		_
Purchase & Rate/Term Cash-Out Refinance				-		_
	\$3,000,000	65/65	760 Not Per	mitted		_
	\$3,000,000		760 Not Per	mitted		_
	\$3,000,000	65/65	760 Not Per	mitted		_
Cash-Out Refinance	\$3,000,000 Se	65/65 cond Home	760 Not Per 1-Unit	mitted	39%	36
Cash-Out Refinance Transaction	\$3,000,000 Se Max Loan AMT	65/65 cond Home	760 Not Per 1-Unit	Max Cash Out N/A	39% Max DTI	36 Reserves

1. **NOTE:** Properties located in a depreciating market or the appraisal indicates that value is declining, are subject to the Depreciating Market Policy as found in the overlay section.

Product Codes	Description
3000-03	30 Year Fixed WesLend A Series Jumbo
3300-03	15 Year Fixed WesLend A Series Jumbo
3700-03	5/6 ARM SOFR WesLend A Series Jumbo
3800-03	7/6 ARM SOFR WesLend A Series Jumbo
3900-03	10/6 ARM SOFR WesLend A Series Jumbo

Continued

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Overlays	
Depreciating Market Policy	When the subject property is located in a depreciating market, the maximum LTV/CLTV/HCLTV is reduced by 5% Depreciating Markets policy applies when either: • the subject property is located in a depreciating market, as shown on the Depreciating Markets List OR • if the appraiser/appraisal indicates that the property value is "declining". See Non-Agency Depreciating Markets table, here.
PUD	Planned Unit Developments are only allowed on 1 unit properties

	Highlights Highlights
Lock Policy	 MAX 30 day extensions. Contact lock desk for pricing. Loan must be approved before locking.
Borrower Residency Status	Citizen or Perm Resident only (Green Card)
Non-occupant co- borrower	Not allowed
Continuity of Obligation	 At least one borrower on the refinance mortgage was a borrower on the mortgage being refinanced. Ask for details.
NON-ARMS Length	NOT ALLOWED • Family sale; property in an estate; employee/Employer; renter/landlord or flip transaction

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	A full appraisal is required. Recertification of value required after 90 days.			
	If the loan amount is > \$2.0MM, 2 appraisals are required.			
Appraisal	 CDA (Desk Review) required – regardless of loan amount. Ordering both reports from the same company, vendor, or agent is expressly forbidden. Appraisal orders must be from 2 different AMC's if two appraisals are required. If two appraisals are required the lesser of the two values should be used underwrite the transaction and determine LTV/CLTV/HCLTV, unless invest reviews both and determines the higher value is more accurate. 			
	Depreciating Markets policy applies. See overlay section.			
Underwriting	 Non-Delegated Full documentation – only Wage earners Self Employed Manual Underwriting – only 			
Mortgage Insurance	No PMI required			
	 Minimum loan amount is \$1 over the agency conforming loan size as dictated by FHFA. 			
Minimum Loan	FHFA 2023 Conforming Limits			
Amount	1 Unit 2 Units 3 Units 4 Units \$726,200 \$929,850 \$1,123,900 \$1,396,800			

Debt to Income (DTI) Ratio	Maximum 39% - 41% DTI; See matrix above.
Multiple Financed Properties	Max 4 financed.
Previously Listed	Listed within the most recent 180 days
Properties	Rate and Term Only

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•	4506C - 2 v	rs 1040s on all	transactions
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- If income >20% from past 1040 to current paystub UW must do in-depth review.
- Extended absences Extended = 6 months. Borrower must be employed for 6 months to use income.
- Co-borrower is self-employed Personal tax returns are required.
 - Looking for meaningful business loss.
- Bonus/Overtime/Commission Must have two-year history NO Exceptions
- Gap of employment >30 days need LOE
- Interested party employer Requires 2yr tax returns
- Family employer Requires 2 yr tax returns
- Tax returns included in file Nothing is ignored.
- Rental Income if there is a history of receiving rental income; 2yrs tax returns with income averaged.
- Partial or NO rental history on tax return:
 - If property was acquired during the most recent tax filing: confirm purchase date with CD or other documentation and Schedule E must confirm a partial year of rental income and expenses. Annualize income.
 - If property was acquired after the tax filing year: Current and fully executed lease agreement with minimum term of one year. Use 75% of the lease gross amount.
- Alimony Must provide 12 months receipts.
- Retirement distribution Must provide 2 months receipts.
- Restricted Stock Units Available for use as income.
- Non-Taxable Income sources Must use previous year's tax rate to determine "gross up" percentage – not always 125%

Income

Continued

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Reserves	Reserves are considered to be the amount of post-close liquid assets a borrower has remaining after the down payment and closing costs have been deducted. One month's reserve is equal to the monthly PITIA payment. Multiple Properties: If a borrower has multiple properties, the following reserve requirement must be satisfied for all of the borrower's Mortgage Loans: In addition to the reserve requirements specified in the LTV Matrices and Program fact sheets for the subject property, 2 months PITIA is required on each additional residential property with a lien (i.e., primary residence, second home, and investment property). Reserve types: Cash-out amount to be received at closing may not be used to satisfy reserve requirements. Reserves must be cash or marketable securities. Retirement assets can be used if it meets Fannie Mae guidelines. Note: Large Deposits > 25% of monthly income, must be sourced.
Assets	 Gift Funds: Allowed on Primary residence ONLY 2nd Homes not allowed If funds received prior to closing: Need bank statements from both donor and borrower OR cancelled gift check OR copy of withdrawal slip and borrower deposit slip. If funds received at closing:
Cryptocurrency	Use of Cryptocurrency: Income paid in cryptocurrency cannot be used to qualify for the mortgage. Assets / Reserves – may not be in the form of cryptocurrency. Cryptocurrency must be converted to U.S. dollars if it will be needed for the mortgage transaction.

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	The borrower must have an established credit history.		
Minimum Credit Requirements	 Credit history of all borrowers on the transaction needs to consist of a minimum 4 tradelines (installment, revolving accounts, mortgages, etc), one of which is open and has minimum of 24 months history, the other 3 may be open or closed, however, must be rated for at least 12 months. If there are less than 4 tradelines, or the tradelines do not meet the required payment history requirements as outlined or if there is no credit, there is insufficient data to determine credit behavior – even if the report includes a credit score. 		
	Note: Non-traditional credit history is not permitted.		
	 Misc: Extenuating Circumstance – Not allowed to lower the timeline require for significant credit events. Forbearance – Under restructured loans – if the loan terms were altered/modified then 24 months from the restructure AND 0x30 in the past 24 months history. Multiple Bankruptcies – OK – 5 years must have elapsed from the most recent dismissal or discharge. Covid Temporary policy – Cash Out transaction – reduction in LTV by 5% and max of \$250,000 cash out. 		
Liabilities	 Payment of Alimony – Always considered a debt Payoff of debts to qualify – Not allowed for revolving debts Cosigned debts – Payment can be omitted from DTI with 12 months payment history if borrower is co-signer but NOT primary on the debt. Departing residence – Must have 2-year landlord history. Need appraisal to prove 25% equity. 		

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Repayment of all student loans must be included in the debt-to-income ratio, except: 10 or fewer payments remain; or Payments are deferred for at least 12 months from the date of closing. Verification of deferment is required. For deferred installment debt less than 12 months, the payment amount that will be required once the deferment or forbearance period has ended must be included as part of the borrower's recurring monthly obligations. **Student Loans** If the credit report does not reflect a payment or the correct monthly payment, the following may be used to qualify the borrower: The monthly payment reflected on the student loan documentation (i.e., a copy of the installment loan agreement, a direct verification from the creditor or the most recent student loan statement), or 0.5% of the outstanding balance, as reported on the credit report **Note:** Customer provided documentation (i.e., most recent student loan statement) may be used to support a different monthly payment amount than what's reflected on the credit report. A credit report supplement may be used to resolve further discrepancies. The reserve requirements for the subject property from 1502.2-Correspondent Non-Agency LTV Matrix must be applied in addition to the Departure Property policies defined below: Current principal residence is pending sale or up for sale but the transaction will not be closed (with title transfer to a new owner) prior to the new transaction (evidence that property is up for sale or pending sale is required): The following reserve requirements must be met for all loans: If the borrower can qualify with both properties in DTI, count both payments plus two months PITIA reserves for the departure property. The current principal residence is being converted to a second home: **Departure** The PITIA for the current and proposed mortgage payments must be used **Property** to qualify the borrower for the new mortgage loan; and Minimum of 6 months of PITIA reserves are required for the departure property. The current principal residence is being converted to an Investment Property: If 25% or more equity is in the departure property: Equity must be documented with a current appraisal (2055 or better), minus any liens. The appraisal may not be dated more than 180 days

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Determine equity by comparing the original sales price of the departure

prior to the note date; or



	property to the current unpaid principal balance; and Twelve months of PITIA for the departure property is required to be in reserves; If the above is met, 75% of the rental income can be used to calculate rental income. The rental income must be documented with: A copy of the fully executed lease agreement; or If the file does not document a two-year history of managing investment property via the Borrowers federal tax returns, then signed leases may not be used for rental income or to offset mortgage for the newly converted investment property.
Maximum # of properties	 Subject property is a Primary Residence: For loans secured by primary residences, borrowers may not own or be obligated on a combined total of more than 5 financed residential properties, including the subject property. (Refer to the table below to determine if "other properties owned" should be included in limitation.) Subject property is a Second Home: If the subject property is a second home, typically each borrower individually and all borrowers collectively may not own or be obligated on a combined total of more than 4 financed residential properties (including the subject property) at the time of application (applies to either a single lender or several different lenders, including Investor).
Occupancy	 Owner Occupied – Allowed Children can provide housing for parents unable to work or does not have sufficient income to qualify for a mortgage on their own. The child is considered the owner occupant. 2nd Homes – Allowed 1 unit property only. Suitable for year-round occupancy. No specific milage requirements but needs to make sense. Non-Owner Occupied / Investment – NOT ALLOWED

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Ineligible Properties, Transactions & Scenarios	 Properties with unpermitted additions – Not Allowed Non-eligible Fannie Mae condos (includes condohotels) Assisted living projects Deed restriction properties – Even if age restrictions Multiple parcels Manufactured Homes Cantilever construction Cooperatives (Co-ops) House boats Leaseholds Mixed used Agricultural properties Properties consisting of 20 or more acres. Non-Arm's Length Transactions Non-occupant Co-borrowers Non-resident Applicants Non-Warrantable Condo Projects Condominium and/or projects with "Pending Litigation" Work completion escrow Higher Priced Mortgage Loans All Deed Restricted Properties, including Age Only
Condominium Restrictions	 Industrial, Commercial or Agricultural Zoned Properties Fannie Mae warrantable condominiums - only Minimum 400 sq ft. Full review of all condo documentation Non-Warrantable Condo Projects – Not Allowed Condominium and/or projects with "Pending Litigation" – Not Allowed
State Restrictions	 cash out – Not Allowed Section 50(a)(6) – Not Allowed Section 50(a)(2) – Not allowed
Rate/Term Refinance – Limited Cash Out	 Cash back to the borrower may not exceed 1% of the principal amount of the new mortgage or \$5,000 whichever is less, as noted on the Closing Disclosure. Cash back on the Closing Disclosure may only exceed this amount by the amount that was paid outside of closing by the borrower, or due to refunds that may be required in accordance with federal laws or regulations as documented in the loan file The settlement statement clearly identifies the refund, and The loan file includes documentation to support the amount and reason for the refund. If paying off a purchase money 2nd you need 12 months seasoning to be considered rate and term. Max 1% or \$1,000 whichever is less.

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	Use current appraised value
	 Use current appraised value. If paying off a non-purchase money 2nd, you must have 12 months seasoning and
	no more than \$2000 withdrawals in that 12-month period.
	The transaction is not eligible as R/T if borrower completed cash out 30 days or
	less.
	 Delinquent property taxes must be less than 60 days delinquent.
	Definquent property taxes must be less than 60 days definquent.
	When an existing Mortgage on the subject property will be satisfied as a result of a refinance
	transaction (rate/term and cash out), one of the following requirements must be met:
	At least one Borrower on the refinance mortgage was a Borrower on the mortgage
	being refinanced; or
	At least one Borrower on the refinance Mortgage held title to and resided in the
	mortgaged premises as a primary residence for the most recent 12- month period
	and the mortgage file contains documentation evidencing that the borrower,
Continuity of	either:
Continuity of	 Has been making timely mortgage payment, including the payments for any
Obligation	secondary financing, for the most recent 12-month period; or
	 Is a related person to a borrower on the mortgage being refinanced; or
	At least one Borrower on the refinance mortgage inherited or was legally awarded
	the mortgaged premises (for example), in the case of divorce, separation, or
	dissolution of a domestic partnership.
	Note: Continuity of Obligation requirements do not apply when there is no existing
	mortgage on the subject property.
	Cash-out is limited to the maximum amounts stated in the Matrix above.
	NOTE: This includes the payoff of consumer debt and certain subordinate debt and
Cash-Out	is not limited to "cash-in-hand". Applies to all product-types, occupancies and
	property types.
Refinance	Use current value.
	 Covid Temporary policy – Cash Out transaction – reduction in LTV by 5%
	and max of \$250,000 cash out.
Delayed Financing	Delayed Financing – NOT ALLOWED
-	
	Existing subordinate financing refers to a secondary lien against the subject property
	that will not be paid off with the refinance transaction. The secondary lien must be included
	in the DTI and LTV, CLTV, and HCLTV calculations.
Subordinate	Obtain:
Financing	 Note to verify the terms of the secondary financing.
	 Subordination agreement (to be recorded at closing).
	 Modification agreement, if applicable (to be recorded at closing).
	No. 1. In the second of the se
	New subordinate financing refers to a new secondary lien that is closing
	simultaneously with a new first mortgage. The subordinate lien must be recorded in
	second position. The secondary lien must be included in the DTI and LTV, CLTV, and
	HCLTV calculations.

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	Note: New Subardinate Financing not allowed on refinance transactions			
	Note: New Subordinate Financing not allowed on refinance transactions . Obtain: Note to verify the terms of the secondary financing.			
Fixed Rate	• 15 yea	r fixed – fully amortizing		
Loan Terms	• 30 yea	r fixed – fully amortizing		
First Time Home Buyer	Permitted on owner-occupied residence only			
	LTV / CLTV Minimum Borrower Contribution			
	70% or less	Primary Residence	The borrower must make a 5% minimum contribution from his or her own funds.	
Minimum	Greater than 70%	Primary Residence	The borrower must make a 10% minimum contribution from his or her own funds.	
Borrower Contribution	All LTV's	Second Home	Borrower must make full down payment. Gift funds are not permitted.	
	Note: Minimum borrower contribution 10%			
	Occupancy Maximum Contribution Primary Residence & Second Home 6%		Maximum Contribution 6%	
Interested Party Contribution Limits	Interested Party. An interested party is defined as anyone other than the borrower who has a financial interest in or can influence the terms and sale or transfer of, the property including: the property seller, builder/ developer, real estate agent, or broker (or an affiliate who may benefit from the sale of the property and/or the sale of the property at the highest possible price). A relative, domestic partner, fiancé, fiancée, municipality, non-profit organization, or employer is not considered an interested party unless s/he is the property seller or is affiliated with the property seller. Contributions may not be used to meet the borrower's down payment or minimum borrower contribution requirements, or to meet reserve requirements for the transaction.			
Escrow Holdback	Not All	lowed – Lenox/WesLend (Overlav	
Loci OW Holaback	- NOCAII	towed Lenoxy Westeria C	overiuy .	

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Non-Agency Depreciating Markets table

State	MSA	MSA/Micropolitan Area Name	County Name	State & County Codes
CA	36084	Oakland-Berkeley-Livermore	Alameda	06001
CA	36084	Oakland-Berkeley-Livermore	Contra Costa	06013
CA	18860	Crescent City	Del Norte	06015
CA	42034	San Rafael	Marin	06041
CA	41940	San Jose-Sunnyvale-Santa Clara	San Benito	06069
CA	41884	San Francisco-San Mateo-Redwood City	San Francisco	06075
CA	41884	San Francisco-San Mateo-Redwood City	San Mateo	06081
CA	41940	San Jose-Sunnyvale-Santa Clara	Santa Clara	06085
ID	14260	Boise City	Ada	16001
ID	N/A	Outside of MSA/MD	Adams	16003
ID	38540	Pocatello	Bannock	16005
ID	N/A	Outside of MSA/MD	Bear Lake	16007
ID	N/A	Outside of MSA/MD	Benewah	16009
ID	13940	Idaho Falls-Rexburg-Blackfoot	Bingham	16011
ID	25200	Hailey	Blaine	16013
ID	14260	Boise City	Boise	16015
ID	41760	Sandpoint	Bonner	16017
ID	N/A	Outside of MSA/MD	Boundary	16021
ID	25200	Hailey	Camas	16025
ID	14260	Boise City	Canyon	16027
ID	N/A	Outside of MSA/MD	Caribou	16029
ID	15420	Burley	Cassia	16031
ID	N/A	Outside of MSA/MD	Clark	16033
ID	N/A	Outside of MSA/MD	Clearwater	16035
ID	N/A	Outside of MSA/MD	Custer	16037
ID	14260	Boise City	Gem	16045
ID	N/A	Outside of MSA/MD	Gooding	16047
ID	N/A	Outside of MSA/MD	Idaho	16049
ID	17660	Coeur D'Alene	Kootenai	16055
ID	34140	Moscow	Latah	16057

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State	MSA	MSA/Micropolitan Area Name	County Name	State & County Codes
ID	N/A	Outside of MSA/MD	Lemhi	16059
ID	N/A	Outside of MSA/MD	Lewis	16061
ID	25200	Hailey	Lincoln	16063
ID	15420	Burley	Minidoka	16067
ID	N/A	Outside of MSA/MD	Oneida	16071
ID	14260	Boise City	Owyhee	16073
ID	N/A	Outside of MSA/MD	Power	16077
ID	N/A	Outside of MSA/MD	Shoshone	16079
ID	N/A	Outside of MSA/MD	Valley County	16085
ID	N/A	Outside of MSA/MD	Washington	16087
NV	N/A	Outside of MSA/MD	Douglas	32005
NV	39900	Reno	Storey	32029
NV	39900	Reno	Washoe	32031
NY	31660	Malone	Franklin	36033
ОК	25100	Guymon	Texas	40139
OR	26220	Hood River	Hood River	41027
PA	26500	Huntingdon	Huntingdon	42061
TX	12420	Austin-Round Rock-Georgetown	Bastrop	42021
TX	15220	Brownwood	Brown	48049
TX	12420	Austin-Round Rock-Georgetown	Caldwell	48055
TX	12420	Austin-Round Rock-Georgetown	Hays	48209
TX	12420	Austin-Round Rock-Georgetown	Travis	48453
TX	12420	Austin-Round Rock-Georgetown	Williamson	48491
WA	36830	Othello	Adams	53001
WA	N/A	Outside of MSA/MD	Ferry	53019
WA	N/A	Outside of MSA/MD	Garfield	53023
WA	N/A	Outside of MSA/MD	Jefferson	53031
WA	42644	Seattle-Bellevue-Kent	King	53033
WA	21260	Ellensburg	Kittitas	53037
WA	N/A	Outside of MSA/MD	Klickitat	53039
WA	N/A	Outside of MSA/MD	Lincoln	53043

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State	MSA	MSA/Micropolitan Area Name	County Name	State & County Codes
WA	N/A	Outside of MSA/MD	Okanogan	53047
WA	N/A	Outside of MSA/MD	Pacific	53049
WA	N/A	Outside of MSA/MD	San Juan	53055
WA	42644	Seattle-Bellevue-Kent	Snohomish	53061
WA	N/A	Outside of MSA/MD	Wahkiakum	53069
WA	39420	Pullman	Whitman	53075

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